HOW TO ASK SOCRATIC QUESTIONS?

- Depart from a 'zero empathy'- attitude, only work with what the other has literally said.
- Only ask questions or remain silent.
- Don’t paraphrase (“Do I hear you say that...?”) Don’t help (“Do you want to say...?”), don’t approve (“OK, interesting”) nor disapprove (“Do you really think so?”).
- Question superficially : add nothing to the content about what the other literally says.
- Ask for what the other actually claims, on which concrete facts / experiences this claim is based and why he claims this.
- Listen very sharply to what the other says. Take notice if he answers your question or merely reacts to your question. If the latter is the case, repeat your question.
- Use in your question exactly the same words as the other so that he can relate to your question.
If you do not understand something, just say it, then ask your partner to start again.